

# How much does compliance training **COST?**



**IN-HOUSE + EXTERNAL VENDOR**

## Compliance training for 20 drivers

### Safety Manager

4 hrs planning training  
4 hrs delivering training

\$ **500\***



\$125 per person

\$ **1250†**

### Operations Manager

4 hrs scheduling so  
drivers can attend

\$ **250\*\***



**10**  
Drivers trained  
in-house



**10**  
Drivers trained with  
an external provider

### Catering

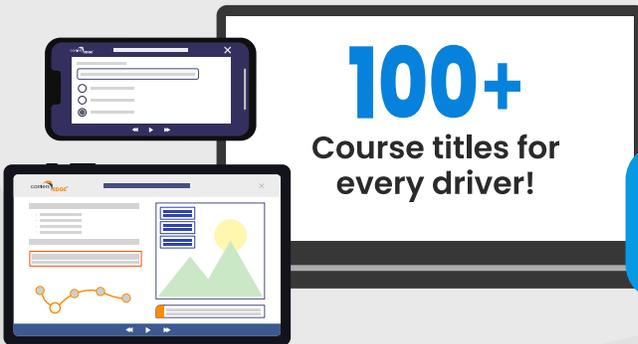
\$15 per person for 10 people

\$ **150\*\*\***

**Total: \$2150**

**For one subject**

**ONLINE**



1-year subscription  
for 20 drivers

**Total: \$2148**

**For the entire year!**



### Plug in your own numbers!

How much would you save by going online?

### How much does staff time cost?

ex. (\$120,000 ÷ 240 = \$500 per day\*\*\*)

<input type="text"/>	÷	240 =	<input type="text"/>
salary+benefits+overhead		work days	per day

\*Total cost per employee includes salary plus benefits, overhead, and other related costs, which often exceed 100% of salary. Based on that, office staff with a \$60,000 annual salary have a \$120,000/year total cost. \*\*One day is equal to 8 hours. \*\*\* Driver costs assume that drivers aren't paid for attending meetings, but lunch and other refreshments are provided. If drivers are paid for their time, add that cost in as well. †Registration fee only. Third party vendor fees do not include staff time to register, operations time for rescheduling, or driver pay.